

Table 5

2022-23 BUSINESS SCHOOL COURSE MATERIAL FEES

			2022-23 Amount
BUSINESS FOUNDATIONS CUSTOM COURSE MATERIAL FEES			
	Course	<i>Fees include program activity fees if applicable</i>	
1	1220E Bus 1220E Introduction to Business	<i>Making Business Decisions Text and Cases 16th Edition</i>	200.00
2	2257 Bus 2257 Accounting and Business Analysis	<i>Bus2257 Accounting and Business Analysis Casebook</i>	225.00
3	2257 Accounting and Business Analysis	<i>Financial Accounting W/Wiley Plus 8th Cdn Edition - printed book with online access</i>	160.00
4	2257 Accounting and Business Analysis	<i>T-account Pad, 45 sheets</i>	8.00
5	2295F/G Bus 2295 F/G Business Basics for the Sciences	<i>Bus2295F/G Bus Basic for Science Casebook</i>	70.00
6	1299E Bus 1299E Business for Engineers	<i>Bus1299E Business for Engineers Casebook</i>	215.00
7	Notes		
8	•	<i>Business Foundations course material fees include a custom coursepack, plus all course materials not bound in the custom coursepack including in-class readings, handouts, additional cases and items ordered from outside suppliers like software, workbooks, or other materials.</i>	
9	•	<i>The custom course pack and hardcopy handouts are comprised of purchased material, copyright material reported through copyright holders directly, copyright material reported through Access Copyright, and materials that fall in the fair dealing copyright exception.</i>	
			2022-23 Amount
10	IVEY HBA CUSTOM COURSE MATERIAL FEES		
	Course	<i>Fees include program activity fees if applicable</i>	
11	3300 Strategy		115.00
12	3301 Marketing		150.00
13	3302 Communications		115.00
14	3303 Finance		100.00
15	3304 Operations		200.00
16	3311 Leading People in Organizations		300.00
17	3316 Competing with Analytics		175.00
18	3321 Financial Analysis		110.00
19	3322 Leveraging Information Technology		150.00
20	3323 Learning Through Action		75.00

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21	Electives		
22	4413	Derivatives	70.00
23	4417	Corporate Financial Reporting	200.00
24	4421	Business to Business Marketing	160.00
25	4427	Advanced Corporate Financial Reporting	65.00
26	4433	Portfolio Management	125.00
27	4439	Entrepreneurial Finance	100.00
28	4441	Entrepreneurial Marketing	110.00
29	4443	Value Investing	110.00
30	4454	Operations Strategy	125.00
31	4458	Leading Change	200.00
32	4461	Strategic Market Planning	175.00
33	4464	Global Supply Chain Management	100.00
34	4468	Interpersonal Negotiations	100.00
35	4469	Competing with Analytics	100.00
36	4477	Corporate Financial Reporting II	70.00
37	4479	Taxation for Managers	25.00
38	4480	Global Strategy	150.00
39	4486	Financial Models	100.00
40	4500	Learning from Leaders	100.00
41	4503	Leadership and Communication	50.00
42	4505	Global Environment of Business	60.00
43	4517	End User Modelling	85.00
44	4518	Project Management	165.00
45	4520	Revenue Management	65.00
46	4525	Service Learning in Africa	110.00

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47	4530	Competition & Competitor Analysis	150.00
48	4535	Integrating & Implementing Marketing Decisions	150.00
49	4538	C&S Women in Leadership	125.00
50	4539	C&S Business Sustainability	110.00
51	4545	Sports and Entertainment Analytics	75.00
52	4547	Health Sector Leadership	125.00
53	4548	Consumer Insights	110.00
54	4554	Private Equity	150.00
55	4557	C&S - Business, Government and Globalization	100.00
56	4558	New Venture Creation	150.00
57	4559	Raising Capital in Financial Markets	130.00
58	4600	Data Management for Decision Making	50.00
59	4564	Design Driven Innovation	150.00
60	4566	Managing High Growth Companies	150.00
61	4567	Investment Management	125.00
62	4569	Ivey Client Field Project (ICFP)	25.00
63	4571	Leadership Under Fire - Developing Character	450.00
64	4574	Mergers and Acquisitions	125.00
65	4580	Reputation Management	75.00
66	4588	C&S Sustainable Finance	125.00
67	4590	Introductory Data Science	50.00
68	4592	Sports and Entertainment Marketing	130.00
69	4596	Power and Politics	150.00
70	4498	Managing People for Exceptional Performance	75.00
71	4604	Special Topics in Business Statistics	100.00
72	4607	Microeconomics for Managers	175.00

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73	4608	C&S Managing Energy	75.00
74	4610	Leading Family Firms	50.00
75	4611	Start Ups	100.00
76	4613	Fundamentals of Comercial Real Estate	110.00
77	4614	Social Media, Analytics and Digital Marketing	150.00
78	4616	Innovation, Entrepreneurship and Economic Growth in Israel	100.00
79	4619	The Performing Leader	100.00
80	4620	Impact Assessment	150.00
81	4621	Design and Technology Management	175.00
82	4622	Corporate Strategy	150.00
83	4623	International Collaborative Arrangements	100.00
84	4624	Managerial Accounting & Control	150.00
85	4625	Developing More Sustainable Supply Chain	175.00
86	4626	Special Topics in Cross Cultural Management	100.00
87	4630	Special Topics in Digital Transformation	125.00
88	4633	Special Topics in Design Driven Innovation	75.00
89	4634	Special Topics in Competing with China	75.00
90	4628	Fintech Disruption of Banking	125.00
91	4629	Sales Foundations	125.00
92	4635	Simulation and Risk Analysis	75.00
93	4638	Digital Platform Implementation	150.00
94	4641	Managing Risk in Organizations	100.00
95	4643	Global Financial Markets	75.00
96	4644	Leading Responsibly	35.00

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97	4646	Systems Thinking		35.00
98				
99	Note: Courses may change depending on enrollment for Winter Term 2022			
100	Program Activity Fees			
101	3302	Communications	<i>Improv Workshop</i>	10.00
102	3302	Communications	<i>Supporting Roles</i>	10.00
103	3304	Operations - Operations in various organizations	<i>Field Trip</i>	30.00
104	3311	Leading People in Organizations: Team Building Exercise	<i>Field Trip</i>	60.00
105	3311	Leading People in Organizations: Team Building Exercise	<i>Transportation</i>	10.00
106	3311	Leading People - Supporting Roles Workshop Role-play	<i>Commitment Workshop</i>	40.00
107	4535	SABRE	<i>Simulation</i>	70.00
108	4433	Stock Track Simulation	<i>Simulation</i>	25.00
109	4535	Simulation	<i>Simulation</i>	65.00
110	4441	Entrepreneurial Marketing Simulation	<i>Simulation</i>	30.00
111	Notes			
112	•	<i>Course pack fees include in-class readings, handouts, additional cases and items ordered from outside suppliers through Ivey Publishing like software, workbooks or other materials.</i>		
113	•	<i>The custom course pack and hardcopy handouts are comprised of purchased material, copyright material reported through copyright holders directly, copyright material reported through Access Copyright, and materials that fall in the fair dealing copyright exception.</i>		
114	•	<i>Any increase/decrease in fee reflects adjustments made due to actual costs as compared to estimated fees from previous year.</i>		
115	•	<i>Estimated fees for new core courses are based on how many cases and readings will be used.</i>		
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